



**Monthly fee**

- All virtual on zoom
- All Prices ex VAT

£50 per month

Plus version  
An additional £50 per month. This includes an hour of coaching over each quarter.

£150 per month for up to 5 team members. \*

Plus version  
An additional £150 per month. This includes an hour of coaching over each month.

£350 per month

Includes Smart90 up to 5 team members.

**“If you want to go fast, go alone.  
If you want to go far, go together.”**

**By invitation only'**

Your network is your net worth.

Laser 90-Day focus, driving Engagement & Championing Execution.

Harness the Power of Structured Collaborative working.

**Meet, Share, Collaborate & Learn.**

**Align your team & get more of the right things done each 90 days than most businesses get done in a year!**

Out grow your competition by a factor of 3

Monthly exclusive business development session

- **By Invitation only.** Membership criteria apply
- Take part in a monthly collaboration sessions with other credible business owners – typically with national recognition
- Roundtable challenge based working with 4-6 other business owners
- Expert Speaker



Access to membership site

- Video of learning session plus additional resources



Group Communication

- Opportunities to Collaborate with other credible business owners



Monthly ScaleUp Theme

- Framework
- E-book



*ScaleUp Plus option only*

Quarterly Check-in 1:1

- Focused 60 minutes
- Review and move forward / remove barriers



Smart90 Day Planning workshops

- Rolling quarterly workshops to build a robust 90 day plan with your team
- Individual team member workbooks in advance
- Facilitated by experienced business advisors
- Peer networking



Smart90 Software: Everything you need to drive clarity, alignment and accountability:

- The enabler that makes your 90-day plan happen
- Everything you need to implement an effective business rhythm
- Drive team engagement
- Built in tutorials on how to get the most out of Smart90
- Built in tutorials on the Entrepreneurial ScaleUp System



Quarterly 'Keep on Track' 1:1

- Focused 30 minutes
- Review Smart90 progress
- Re-focus toward quarter end



Smart90 Plus option only (upgrade to Monthly 1:1 coaching)

- Focused 60 minutes
- Focused help to make Smart90 successful
- Review and move forward / remove barriers
- Explore 'Inflight Checks'



Monthly accountability/ action focused 'Board' meetings with up to 5 other selected peers chaired by an experienced business advisor



Monthly 1:1 mentoring sessions with an experienced business advisor



Flight Academy 'Manual' that builds with monthly themed printed resources



Full Flight Academy access: proprietary videos/tutorials in the 4 pillars of Strategy, People, Execution and Cash



Work of Leaders DiSC profile



Annual Value Builder Score - Benchmark



Quarterly Flight Academy social networking event



Signed copy of the Entrepreneurial ScaleUp System



\*£50 per additional bands of 15 team members.  
Maximum 5 printed workshop books.

One off Fee	SmartStrat 1/2 day	SmartStrat Full Day
<ul style="list-style-type: none"> <li>All Virtual Zoom session on Miro Boards</li> <li>All prices ex VAT</li> </ul>	£375 for 1/2 day session	£750 for 1 day or 2 x 1/2 day sessions
<p>“If you want to go fast, go alone. If you want to go far, go together.”</p>	<p>Review where you are. Define where you wish to go. Build your 3 year based camp and 1 year priorities. Develop a strategy and plan to scale and build value.</p>	
<p>Focus on your Vision - <b>Aligned &amp; Passionate</b></p> <ul style="list-style-type: none"> <li>Values</li> <li>Purpose</li> <li>Mission &amp; Envisioned Future</li> </ul>	✓	✓
<p>Strategy - <b>Differentiated &amp; Scalable</b></p> <ul style="list-style-type: none"> <li>Source of competitive advantage</li> <li>Review where you are on the ScaleUp Journey</li> <li>Shape business around creating value</li> </ul>	✓	✓
<p><i>Full day SmartStrat only</i> Strategy</p> <ul style="list-style-type: none"> <li>Value Builder benchmark report</li> <li>Deep dive into competitive advantages</li> </ul>		✓
<p>Plan - <b>Leadership aligned with Plan</b></p> <ul style="list-style-type: none"> <li>SmartWeb</li> <li>3-year base camp</li> <li>1-year objectives and critical paths</li> </ul>	✓	✓
<p><i>Full day SmartStrat only</i> Plan</p> <ul style="list-style-type: none"> <li>12-month Smart action plan to deliver on critical paths</li> </ul>		✓
<p>Face to Face Plan</p> <ul style="list-style-type: none"> <li>A0 physical SmartWeb</li> </ul>	(✓)	(✓)

